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Welcome to the latest issue of Keeping You In The Know - your resource to learn about the individual marketplace and recent Via Benefits news.

Recently, my Via Benefits colleagues Managing Director, Jon Andrews and Chief Actuary, Trevis Parson chatted about trends in retiree healthcare. During their livestream session, they discussed the beginnings of employer-sponsored retiree health plans, the evolution of the marketplace, and what it all means for your clients' retirees.

Historically, the only way for retirees to get medical coverage was through their employers. But in their conversation, Jon and Trevis discussed the stability that the individual marketplace can offer your clients and their retirees. I invite you to watch the replay [here](#). You can also find the findings of our Retiree Medical Survey that Trevis references [here](#).

Useful Links:

- Via Benefits [microsite](#)
- [Eye on 65](#) podcast
- [Newsletter Archives](#)

Contact Me:

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Kathleen



New podcast episode

Is enrolling in Medicare at the age of 65 an absolute? Learn what happens when someone in the United States turns 65 years old *and* is still employed in *Medicare when turning 65*.

[Listen now >](#)



What we do

At Via Benefits, we work hard to exceed your clients' retirees' expectations through our white-glove customer care and advocacy services.

[Watch the video >](#)



Via Benefits carrier selection

We strive to offer our members a best-in-class experience when selecting a plan on our marketplace. Through a comprehensive carrier selection process, we are able to deliver high-quality plans from highly reputable carriers.

[Learn about the process >](#)



Upcoming conferences

Connect with Via Benefits all over the country! Meet us during the following July conferences to learn how an individual marketplace approach to retiree healthcare can help your clients offer plans as unique as their retirees are.

- [2023 NACUBO Annual Meeting](#)
 - July 15-18 | Orlando, FL
- [2023 NACo Annual Conference](#)
 - July 21-24 | Austin, TX



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